

Curriculum Vitae

Arthur Zillante

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Education:

Florida State University, Ph.D. in Economics, 2004
Dissertation: “Investigating the Alternating Periods Monopoly”
Advisor: Mark Isaac
Committee: Joe Cronin (Marketing), Tim Salmon, Tom Zuehlke
Florida State University, MS in Economics, 2001
Florida State University, BS in Economics, 1999

Experience:

University of North Carolina-Charlotte, Department of Economics
Assistant Professor, August 2006 – present
Interdisciplinary Center for Economic Sciences, George Mason University
IFREE Visiting Post-Doctoral Scholar, August 2004 – August 2006
Florida State University, Department of Economics
Graduate Assistant, August 1999 – August 2004
Florida A&M University, Department of Economics
Adjunct Instructor, September 2001 – April 2004
Center for Economic and Forecasting Analysis, Tallahassee, FL
Research Assistant, June 2001 – September 2001

Interests: Industrial Organization, Experimental Economics, Auctions, Sports Economics

Publications in refereed journals:

1. “A Theory of Jump Bidding in Ascending Auctions”, with Mark Isaac and Tim Salmon (2007). *Journal of Economic Behavior and Organization*, 62, 144-164.
2. “An Experimental Test of Alternative Models of Bidding in Ascending Auctions”, with Mark Isaac and Tim Salmon (2005). *International Journal of Game Theory*, 33:2, 287-313.
3. “The Campus Parking Game: A Classroom Experiment in Price Discrimination and Consumer Welfare”, with Jeffrey Michael, Sarah Stafford, Greg Buchholz, Katherine Guthrie, and Julie Heath (2005). *Southern Economic Journal*. 71:3, 668-682.

Publications in book volumes:

1. "A Review of the Post-WWII Baseball Card Industry", in *The Business of Sport* (3 volumes) Brad Humphreys and Dennis Howard (eds.), forthcoming

Working papers:

1. "Intertemporal Collusion with Multiperiod Signaling", under review
2. "An Experiment of Exit in Duopoly", with Ryan Oprea and Bart Wilson, under review
3. "Is Asymmetric Information Sufficient to Ravage a Market?", with Bart Wilson, under review
4. "Equilibria in the Circular City", under review
5. "Reputation Effects in Gold Glove Award Voting"
6. "Spaced-Out Monopolies: Theory and Empirics of Alternating Product Release"
7. "Swings and Misses"
8. "A Comparison of Cumulative and Generalized Plurality Voting", with Duane Cooper
9. "Name-your-own-price Mechanisms: Revenue Gain or Drain?", with Dmitry Shapiro
10. "The Buyer's Premium in Auctions", with Steve Rassenti

Presentations:

"Name-your-own-price Mechanisms: Revenue Gain or Drain?", Southern Economic Association Conference, November 2007

"Name-your-own-price Mechanisms: Revenue Gain or Drain?", George Mason University, November 2007

"Name-your-own-price Mechanisms: Revenue Gain or Drain?", scheduled for Economics Seminar Series, Appalachian State University, November 2007

"Squeezing Lemonade into Lemons", International Meeting of the Economic Science Association, Rome, Italy, July 2007

Invited panelist for the session titled “Education”, IFREE 10th Anniversary Conference and Gala, April 2007

“Gossip and Lemons Markets”, Southern Economic Association Conference, November 2006

“A Comparison of Cumulative and Generalized Plurality Voting”, Southern Economic Association Conference, November 2006

“Vernon L. Smith High School Workshops in Experimental Economics”, George Mason University, co-presenter with Bart Wilson and Ryan Oprea, summer 2006

“A Comparison of Cumulative and Generalized Plurality Voting”, International Meeting of the Economic Science Association, June 2006

“Intertemporal Collusion with Multiperiod Signaling”, UNC-Charlotte, January 2006

“An Experiment of Exit in Duopoly”, Southern Economic Association Conference, November 2005

“An Experiment of Exit in Duopoly”, ICES Lecture Series, George Mason University, October 2005

“Vernon L. Smith High School Workshops in Experimental Economics”, George Mason University, co-presenter with Bart Wilson and Ryan Oprea, summer 2005

“Experiments in IO”, guest lecturer, Albright College, March 2005

“Reputation Effects in Gold Glove Award Voting”, Public Choice Society Annual Meetings, March 2005

“Can the Alternating Periods Monopoly Arise Without Communication? An Experimental Approach”, ASSA Conference, January 2005

“Can the Alternating Periods Monopoly Arise Without Communication? An Experimental Approach”, Southern Economic Association Conference, November 2004

“Intertemporal Collusion with Multiperiod Signaling”, ICES Lecture Series, George Mason University, October 2004

“Workshop on Experimental Economics”, La Universidad Francisco Marroquin, Guatemala City, Guatemala, September 2004, co-presenter with Bart Wilson

“A Theory of Alternating Product Release Times”, Southern Economic Association Conference, November 2003

“The Parking Game: A Classroom Experiment in Price Discrimination and Consumer Welfare”, Workshop on Experiments in the Classroom, College of William and Mary, May 2002

Grants:

“An Investigation of Bidding Behavior in Procurement Auctions”, awarded January 2008-May 2009, University of North Carolina Charlotte New Faculty Research Grant, \$6,000

Awards:

Florida State University Outstanding Teaching Assistant Award

Spring 2004, University-wide award

John and Hallie Quinn Fellowship

Fall 2002 – Summer 2004

Southern Economic Association Honorarium

Fall 2003, Chosen as the Florida State University graduate student representative

Charles Rockwood Award

Fall 2002, Outstanding graduate student teacher in economics department, FSU

Irvin and Peggy Sobel Award

Fall 2001, Outstanding academic achievement, ABD students, economics department, FSU

Teaching Experience:

I have taught the following courses at the listed levels and locations:

High School:

Introduction to Economics with Experiments (GMU)

Undergraduate:

Principles of Macroeconomics (FAMU), Principles of Microeconomics (FSU, FAMU), Money Banking and Financial Markets (FSU, FAMU), Intermediate Microeconomics (FSU), Game Theory (FSU), Introduction to Econometrics (FSU), Public Finance (FAMU)

Graduate:

Math Review (FSU), Microeconomic Theory (UNCC – PhD), Game Theory and Experiments (UNCC – MS)

Service:

Elected to the UNC Charlotte Economics Department Graduate Advisory Committee for the 2007-2008 academic year

Co-coordinator for the UNC Charlotte Economics Seminar Series, 2007-2008 academic year

Co-creator of the Experimental Laboratory for Business Research (E-LabR) at UNC Charlotte, 2006-present

Professional Affiliations:

American Economic Association, Economic Science Association, Econometric Society, Southern Economic Association, Society for American Baseball Research

Reviewer for:

Addison-Wesley, *Econometrica*, Irwin McGraw-Hill, *International Journal of Industrial Organization*, *Journal of Economic Behavior and Organization*, *Southern Economic Journal*

References:

Upon request.