

Chapter 2

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$$\textcircled{2} \quad R = 170Q - 20Q^2$$

Derive MR:

MR = 1st derivative

$$\frac{\Delta MR}{\Delta Q} = 170 - 40Q$$

Find output where R is maximized:

Total revenue is maximized
where marginal revenue = 0

$$\begin{aligned} 170 - 40Q &= 0 \\ 170 &= 40Q \\ 4.25 &= Q \end{aligned}$$

Profit max $Q = 3.3$, where $MR = 38 = MC$

At 4.25, $MR < MC$, so profit is decreasing.

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$$\textcircled{4} \quad P = 120 - .5Q$$

$$C = 420 + 60Q + Q^2$$

a) Find firm's optimal Q , P , and π

1. Using profit and MR equations:

$$\pi = \text{Revenue} - \text{Cost}$$

$(P \cdot Q)$

$$= (120 - .5Q)Q - (420 + 60Q + Q^2)$$

$$= (120Q - .5Q^2) - (420 + 60Q + Q^2)$$

$$\pi = -420 + 60Q - 1.5Q^2$$

$$M\pi = \frac{d\pi}{dQ} = 60 - 3Q \quad (1^{\text{st}} \text{ derivative})$$

Profit is maximized where $M\pi = 0$

$$60 - 3Q = 0$$

$$60 = 3Q$$

$$20 = Q^*$$

$$P = 120 - .5Q$$

$$= 120 - .5(20)$$

$$P^* = 110$$

$$\pi = -420 + 60(20) - 1.5(20^2)$$

$$= -420 + 1200 - 600$$

$$\pi^* = 180$$

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④ b) $P = 120$

$$TR = 120Q$$

$$MR = 120$$

$$C = 420 + 60Q + Q^2$$

$$MC = 60 + 2Q$$

$$60 + 2Q = 120$$

$$2Q = 60$$

$$Q^* = 30$$

(cont)
④

2. Setting MR = MC

$$\begin{aligned}TR &= P \cdot Q \\ &= (120 - .5Q)Q \\ &= 120Q - .5Q^2\end{aligned}$$

$$MR = \frac{dR}{dQ} = 120 - Q$$

$$C = 420 + 60Q + Q^2$$

$$MC = 60 + 2Q$$

Set MC = MR:

$$60 + 2Q = 120 - Q$$

$$3Q = 60$$

$$Q^* = 20$$

$$P^* = 110$$

$$\begin{aligned}TR &= 110 \times 20 \\ &= 2200\end{aligned}$$

$$\begin{aligned}TC &= 420 + 60(20) + 20^2 \\ &= 420 + 1200 + 400 \\ &= 2020\end{aligned}$$

$$\pi = TR - TC = 2200 - 2020 = 180$$

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Supplier A

Fixed costs = \$1200
Variable costs = \$2/cassette

Supplier B

Fixed costs = ϕ
Variable costs = \$4/cass

$$Q = 1600 - 200p$$

$$p = 8 - Q/200$$

a) Station plans to give away wireless.
How many should they order?
From whom?

At $p = \phi$,

Demand = $Q = 1600$

Supplier A

$$C = 1200 + 2(1600)$$

$$= 1200 + 3200$$

$$= \$4,400$$



Cheaper option at $p = \phi$

Supplier B

$$C = 4(1600)$$

$$= \$6,400$$

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- (6) b) Station seeks to maximize profit.
What price should it charge?
How many should they order?

Supplier A

$$P = 8 - Q/200$$

$$C = 1200 + 2Q$$

$$TR = (8 - Q/200)Q$$

$$= 8Q - \frac{1}{200}Q^2$$

$$MR = 8 - \frac{1}{100}Q$$

$$TC = 1200 + 2Q$$

$$MC = 2$$

$$MR = MC$$

$$8 - \frac{1}{100}Q = 2$$

$$6 = \frac{Q}{100}$$

$$600 = Q^*$$

$$P = 8 - \frac{600}{200}$$

$$P = \$5$$

$$\pi = (600 \cdot 5) - [1200 + 2(600)]$$

$$= 3000 - 1200 - 1200$$

$$\pi = \$600$$

Supplier B

$$P = 8 - Q/200$$

$$C = 4Q$$

$$MR = 8 - \frac{1}{100}Q$$

$$TC = 4Q$$

$$MC = 4$$

$$MR = MC$$

$$8 - \frac{1}{100}Q = 4$$

$$4 = \frac{1}{100}Q$$

$$400 = Q^*$$

$$P = 8 - \frac{400}{200}$$

$$P^* = \$6$$

$$\pi = (400 \cdot 6) - (4 \cdot 400)$$

$$= 2400 - 1600$$

$$\pi = \$800$$

Should order
400 units at
\$6/ea. from
B

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$$\textcircled{11} \quad Q = 8.5 - .05P$$

$$C = 100 + 38Q$$

- Firm makes price its primary decision -

$$\pi = [P(8.5 - .05P)] - [100 + 38(8.5 - .05P)]$$

$$\pi = 8.5P - .05P^2 - 100 - 323 + 1.9P$$

$$= -423 + 10.4P - .05P^2$$

$$M\pi = \frac{d\pi}{dP} = 10.4 - .1P$$

Set to 0 for optimal price:

$$10.4 - .1P = 0$$

$$\boxed{104 = P^*} \quad (\text{in thousands} = 104k)$$

Confirm profit max price

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$$\begin{aligned} P &= 170 - 20(Q) \\ &= 170 - 20(3.3) \\ &= 170 - 66 \\ &= \underline{104,000} \end{aligned}$$